



Head of Technology Transfer and Commercialisation

Teagasc is the national public authority for the provision of integrated research, advisory, education and training services to the Irish agri-food sector. Employing over 1,300 people and with a budget of €195m, Teagasc runs over 400 research projects annually across its 6 research centres. Aligning with global demands for more sustainable food systems and with the *European Green Deal* roadmap, including the *Farm to Fork* strategy, Teagasc is developing pioneering new technologies to drive change in the way Ireland produces, processes, consumes and exports its foods. Teagasc generates important partnerships between academia, industry, and innovation-focused entities regarding agri-food research areas that are critical to Ireland's future economic strength.

The Role

As a senior leader in the organisation, the Head of Technology Transfer and Commercialisation will be responsible for driving technology transfer activities and for commercialisation of research outputs with licensees and other stakeholders. The successful candidate will lead the development of Teagasc's technology transfer strategy and will be the pivotal link between the organisation's research portfolio and its ambitious commercialisation activities. The Head of Technology Transfer and Commercialisation will work closely with public bodies and university partners to build links with industry and to secure funding for Teagasc research and innovation activities. The appointed person will lead a dynamic team to build increasing levels of industry engagement and business development activities and will also lead high-value negotiations with a range of clients and stakeholders.

The Person

This position requires an experienced leader with a successful track record of innovation and commercialisation regarding technical research and Intellectual Property (IP). Possessing an appropriate third-level qualification, the successful candidate will demonstrate a thorough knowledge of IP commercialisation and technology transfer and will have led significant negotiations in this area. The appointed person will have a strong track record in the negotiation of grant agreements pertaining to research and innovation funding. Exceptional stakeholder management and influencing abilities are essential, in addition to exemplary communication skills.

Further details on this position and the application process are available at:
www.teagasc.ie/about/opportunities/current-vacancies/

For a confidential discussion, please contact Luke Freeley, Partner, Lansdowne Executive Search, at +353 (0)87 240 4889.

Closing Date for receipt of applications is 12:00 noon on Monday, September 13th, 2021.

Candidates for this role will be sourced through both advertising and executive search processes. In line with its Gender and Diversity Strategies, Teagasc is seeking a balanced pool of candidates.



www.teagasc.ie



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